

COMPANY NUMBER: 4109128
CHARITY NUMBER: 1086575

MANKIND UK LIMITED
(LIMITED BY GUARANTEE)

FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2007

**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

FOR THE YEAR ENDED 30TH SEPTEMBER 2007

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**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

LEGAL AND ADMINISTRATIVE INFORMATION

TRUSTEES

A M Anderson
L Innes
K Alderton
S Heaysman
A K Sparkes

SECRETARY

V M Heaysman

REGISTERED OFFICE

15 Newhaven High Street
Newhaven
East Sussex
BN9 9TQ

COMPANY NUMBER

4109128 (England and Wales)

CHARITY NUMBER

1086575

ACCOUNTANTS

Clark Brownscombe
33 Cliffe High Street
Lewes
East Sussex
BN7 2AN

BANKERS

CAF Bank Ltd
25 Kings Hill Avenue
Kings Hill
West Malling
Kent
ME19 4JQ

**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 30TH SEPTEMBER 2007**

The trustees present their report and the financial statements of the company for the year ended 30th September 2007.

The financial statements comply with current statutory requirements, the memorandum and articles, the Companies Act 1985 and the Statement of Recommended Practice 'Accounting and Reporting by Charities 2005'.

CONSTITUTION

The charity is a company limited by guarantee and a registered charity governed by its memorandum and articles of association.

TRUSTEES

The trustees who served during the year are as stated below:

A M Anderson
L Innes
A Sparkes
S Heaysman
K Alderton

No person other than a trustee retiring by rotation shall be appointed or reappointed at any general meeting unless he is recommended by a trustee or, within the required period, a notice executed by a voting member has been given to the charity of the intention to propose an appointment or reappointment of a trustee. The trustees may appoint a person willing to act as a trustee to fill a vacancy or as an additional trustee between annual general meetings. A trustee so appointed shall hold office only until the following annual general meeting and if not reappointed shall resign.

INDUCTION AND TRAINING OF TRUSTEES

New Board members are provided with a pack of information containing details of the constitution of the Company, budgets, recent financial statements, minutes of recent Board meetings and papers dealing with key current issues, which can then be discussed in detail with other Board members.

OBJECTIVES AND ACTIVITIES OF THE CHARITY

The objectives of the charity are to provide a service for adult men (17+) who have been sexually abused, assaulted and or raped at any age. Through the provision of face to face counselling Mankind UK aims to enable men to engage with the negative issues arising from their sexually abusive experiences and find ways to move forward with an improved attitude towards their lives.

Mankind also aims to further the understanding of sexual attacks on men by contributing to relevant research and providing training to increase awareness and appropriate responses to men disclosing their experiences.

The charity is based in Newhaven, East Sussex and provides counselling services to men in the South East region as defined by the Government Office for the South East as Kent, Sussex, Surrey and Hampshire. Telephone support is offered nationally in the form of local service referral and advice.

Mankind UK is a member of BACP, the Men's Health Forum and The Survivors Trust.

**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 30TH SEPTEMBER 2007**

ACHIEVEMENTS AND PERFORMANCE

During the year 30 requests were received by the counselling service. This resulted in 17 men attending an assessment and 11 receiving counselling. The drop out rate between request and placement is considered normal and in-line with other 'helping' services that are offered to men. However this information has been fed into the Business Plan and a number of strategies formulated to address the issue of 'no shows' with an aim to improve the situation. Along with clients continuing in the service from the previous year a total of 25 men attended counselling with 326 counselling hours being delivered.

A major re-branding exercise took place in the year. This resulted in the creation of a new logo, agency literature and marketing materials. This was brought about through the help of the Brighton and Hove Community Partnership Project, which brokered a partnership with local design company Neocreative to aid in this process.

FINANCIAL REVIEW AND FUTURE DEVELOPMENTS

The creation of a Five Year Business Plan and fund raising strategy in the previous year, laid the foundation for a very successful year financially. Grants awarded from The Tudor Trust and Three Oaks enabled the employment of two part time staff. This meant that the Business Plan could commence as planned with the appointment of a Client Services Coordinator and an Agency Director.

A successful bid to the Lloyds TSB Foundation covered the rental on the Newhaven premises for the year and also enabled the creation of a resource library of books, journals, research, videos and DVDs.

The Allen Lane Foundation provided funds to run creative therapeutic groups whilst The Trusthouse Charitable Foundation awarded a refurbishment grant for the updating and soundproofing of the charity's premises in Newhaven.

A major application to the Big Lottery Fund was submitted in November 2006 to fund a major expansion of services and further establish mankind as the only dedicated Male Survivor Resource Project in the South East of England. We were notified in March 2007 that we had been unsuccessful. Unperturbed by this and with excellent feedback from the Big Lottery on the quality of the application, it was resubmitted in May 2007. An anxious wait to August 2007 brought the good news that this time we had been successful and the first payment from the five year grant would be paid in the next financial year.

As well as applications to major funders a general appeal to smaller grant making bodies was launched. In the year 125 appeal letters were sent out resulting in donations from Coutts, Chapman and Souter. Finally, just before year-end, a three year grant was secured from the Rayne Foundation. Part of which will be used in the coming year to develop a new website.

**MANKIND UK LIMITED
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**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 30TH SEPTEMBER 2007**

The news of the forthcoming Big Lottery Grant has obviously generated much excitement for the coming year, allowing us to move forward with year two of the Business Plan. Financially this means that the added security of future funding will allow us to explore areas of the Fundraising Strategy that do not focus on applications to grant providers. Instead we shall be looking at individual and company giving, GAYE schemes and longer term income providers such as legacies and a regular annual calendar of fundraising events.

INVESTMENT POLICY

Under the memorandum and articles of association, the charity has the power to make any investment which the trustees see fit. No investments are currently held.

RESERVES POLICY AND RISK MANAGEMENT

The charity aims to maintain a level of reserves sufficient to ensure the promotion of the charity's objectives.

The trustees have identified the major risks to which the charity is exposed. These risks are subject to annual review and the trustees monitor the effectiveness of procedures taken to mitigate risk exposure. The 2006-2007 review has shown that the creation of the formal fundraising strategy in the year 2005-2006 led to the securing of funds to carry out the charity's objectives for the next five years. This means that any further fundraising activity will be secured within a reserves account.

EXECUTIVE REPORT

In the year 06/07 we have continued to develop and expand our work at mankind, building on our successes from the previous year. Over the year our financial resources have increased even further with the effective implementation of our fundraising strategy. Under our targeted grants programme, grants were successfully bid for from Lloyds TSB Foundation, Three Oaks Trust, Tudor Trust, The Allen Lane Foundation, The Trusthouse Charitable Foundation, and The Rayne Foundation. Donations from The Chapman Charitable Trust, The Couetts Charitable Trust and the Souter Charitable trust were received as a result of our general appeal programme.

The employment of Martyn Sullivan and Vicci Heaysman on a part-time basis during this financial year has enabled them to mount an intensive fundraising programme, which has resulted in a year of fundraising success. The fundraising strategy will continue in year two of our business plan but will take a smaller percentage of staff time.

However, the fundraising represents only part of the work that Martyn and Vicci have done over the year. They have continued to work on capacity building and the improvement of our infrastructure, which has further ensured the sound running, and stability of the organisation. Vicci, as Service Co-ordinator, has maintained our client services, piloting and monitoring the new procedures introduced to improve service delivery. Martyn, as Agency Director, has worked on developing our client services and strengthening our working partnerships with relevant agencies. Martyn has also provided internal training for our counsellors and Vicci has organised a series of workshops to further the ongoing professional development of our volunteer counsellors.

They have also secured a lease from our landlords for occupancy of our premises, which means we have a secure base for the next four years. With the funding from the Trusthouse Charitable Trust, we can proceed with the refurbishment of the premises and provide better facilities for our clients, staff and counsellors.

**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 30TH SEPTEMBER 2007**

We warmly thank both Martyn Sullivan and Vicci Heaysman for the enormous amount of work they have put in over the year. We are certainly seeing the results of their labours.

Our work in HMP Lewes continues but, sadly, in spite of consultation with the Management, so far we have been unable to attract any funding from the Prison Service for this work. During the year we had a team of three but this has been reduced to two due to one of the counsellors relocating to Scotland. We wish to express our warm thanks to these counsellors who have to do some very difficult and challenging work.

Equally, we wish to warmly thank all our dedicated voluntary counsellors who have so consistently worked with us over the years and provided the core service of Mankind UK to clients. Over the last year some of the counsellors have had to leave for a variety of reasons, but during their time with us they have given dedicated and loyal service.

The regular supervision of the counsellors is another important aspect of the counselling service we provide. We were sad when Robin Poll, who was one of our voluntary Supervisors, had to leave in May in order to concentrate on work nearer his home in Bexhill. Robin had not only given a great deal of time and energy in supervising our counsellors but, along with myself, had given his time to maintaining the work of Mankind UK during a period of much leaner funding. As Senior Supervisor, I have taken over the supervision of the counsellors for whom Robin was responsible. In order to facilitate this we have re-introduced some group supervision as well as individual supervision.

As Chair, I would like to thank our Trustees who have supported the staff and myself, and advised and managed Mankind UK over this financial year. We have a good team of Trustees and their work contributes greatly to the sustainability of the organisation.

As part of a major re-branding exercise, the Trustees agreed that for general publicity purposes we change our name from Mankind UK to just mankind. This exercise has also produced a new logo and look to all our publicity materials. Martyn and Vicci have incorporated this new look into a promotional package and mail out. This has been sent out to 250 agencies and General Practitioners in Sussex.

The employment of part time staff has had a radical change on the day-to-day activities of the charity. The exhilarating news of the Big Lottery grant means that both these post will go to full time in the forth coming year. This news of greater financial security for the next five years means that we shall be enthusiastically pushing forward with year two of our Five Year Business Plan. This will include increasing the capacity of the counselling services and introducing new therapeutic services such as couple counselling and 1-1 counselling for partners of men who have been sexually abused/assaulted.

The future is looking good for mankind and the clients for whom we exist.

TRUSTEES' RESPONSIBILITIES

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the company and the statement of financial activities of the company for that year.

**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

**REPORT OF THE TRUSTEES
FOR THE YEAR ENDED 30TH SEPTEMBER 2007**

TRUSTEES' RESPONSIBILITIES (Continued)

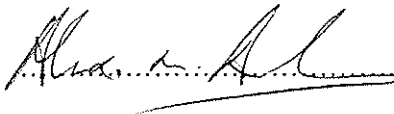
In preparing these the trustees are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking steps for the prevention and detection of fraud and other irregularities.

The report is prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

The report was approved by the Board on ...15/11/2007..... and signed on its behalf by

 Trustee

**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

**STATEMENT OF FINANCIAL ACTIVITIES
(INCORPORATING AN INCOME AND EXPENDITURE ACCOUNT)
FOR THE YEAR ENDED 30TH SEPTEMBER 2007**

	Note	Unrestricted Funds 2007 £	Restricted Funds 2007 £	Total 2007 £	2006 £
INCOMING RESOURCES					
Incoming resources from charitable activities					
- Counselling fees		2,390	-	2,390	3,468
- Training fees and other funds		1,071	-	1,071	2,182
- Grants	3	15,300	47,860	63,160	15,100
Incoming resources from generated funds					
- Voluntary income		3,408	-	3,408	1,974
- Interest received		<u>687</u>	<u>-</u>	<u>687</u>	<u>13</u>
TOTAL INCOMING RESOURCES		<u>22,856</u>	<u>47,860</u>	<u>70,716</u>	<u>22,737</u>
RESOURCES EXPENDED					
Charitable activities	4	14,665	46,051	60,716	19,690
Governance costs	5	<u>82</u>	<u>-</u>	<u>82</u>	<u>587</u>
TOTAL RESOURCES EXPENDED		<u>14,747</u>	<u>46,051</u>	<u>60,798</u>	<u>20,277</u>
Net movement in funds (net income/(expenditure)) for the year		8,109	1,809	9,918	2,460
Fund balances at 1st October 2006		<u>40</u>	<u>1,692</u>	<u>1,732</u>	<u>(728)</u>
Fund balances at 30th September 2007		<u>8,149</u>	<u>3,501</u>	<u>11,650</u>	<u>1,732</u>

The notes form part of these financial statements

**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

**BALANCE SHEET
AS AT 30TH SEPTEMBER 2007**

	Notes	2007		2006
		£	£	£
FIXED ASSETS				
Tangible assets	6		545	<u>727</u>
CURRENT ASSETS				
Debtors	7	10,275		329
Cash at bank and in hand		<u>4,870</u>		<u>6,482</u>
		15,145		6,811
Creditors:				
Amounts falling due within one year	8	<u>(4,040)</u>		<u>(5,806)</u>
NET CURRENT ASSETS			<u>11,105</u>	<u>1,005</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>11,650</u>	<u>1,732</u>
RESERVES				
Restricted funds	9		3,501	1,692
Unrestricted funds	9		<u>8,149</u>	<u>40</u>
			<u>11,650</u>	<u>1,732</u>

The company is entitled to exemption from audit conferred by Section 249A(1) of the Companies Act 1985 for the year ended 30th September 2007.


The members have not required the company to obtain an audit of its financial statements in accordance with Section 249B(2) of the Companies Act 1985.

The trustees confirm that they are responsible for:

- a) ensuring that the company keeps accounting records which comply with Section 221 of the Companies Act 1985,
- b) and preparing financial statements which give a true and fair view of the state of the affairs of the company as at the end of the financial year and of its results for the financial year in accordance with the requirements of Section 226, and which otherwise comply with the requirements of the Companies Act 1985 relating to financial statements, so far as applicable to the company.

The accounts have been prepared in accordance with the special provisions of part VII of the Companies Act 1985 relating to small companies and the Financial Reporting Standard for Smaller Entities (effective January 2005).

These accounts were approved by the board on 15/11/2007 and signed on its behalf by:


Trustee

The notes form part of these financial statements

**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2007**

1. ACCOUNTING POLICIES

Basis of Accounting

The financial statements have been prepared under the historical cost convention, and in accordance with the Financial Reporting Standard for Smaller Entities (effective January 2005) and in compliance with Statement of Recommended Practice 'Accounting and Reporting by Charities 2005'.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures, fittings and equipment - 25% reducing balance method

Incoming

Voluntary donations and grant funding are accounted for when receivable by the charity. Incoming resources from charitable trading activities are accounted for when earned.

Expenditure

Expenses are stated in the statement of financial activities using the accruals basis of accounting.

- Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.
- Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity and include the accountancy fees and costs linked to strategic management of the charity.
- All costs are allocated between the expenditure categories of the Statement of Financial Activities on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly, others are apportioned on an appropriate basis.

Value Added Tax

Value added tax is not recoverable by the company, and where incurred is therefore included in the relevant costs in the financial activities.

Fund accounting

Funds held by the charity are:

- Unrestricted generated funds which can be used in accordance with the charitable objects at the discretion of the trustees.
- Restricted funds which can only be used for particular restricted purposes within the objects of the charity.

**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2007**

2. OPERATING PROFIT

	2007	2006
	£	£
The operating profit is stated after charging:		
Depreciation – owned assets	<u>182</u>	<u>243</u>

3. GRANTS

	Unrestricted	Restricted	2007	2006
	£	£	£	£
Three Oaks Trust	5,000	8,000	13,000	10,000
Lloyds TSB	-	6,500	6,500	-
The Tudor Trust	-	30,000	30,000	-
Allen Lane Foundation	-	3,360	3,360	-
Rayne Foundation	10,000	-	10,000	-
Others	<u>300</u>	<u>-</u>	<u>300</u>	<u>5,100</u>
	<u>15,300</u>	<u>47,860</u>	<u>63,160</u>	<u>15,100</u>

4. DIRECT CHARITABLE EXPENDITURE

	Unrestricted	Restricted	2007	2006
	£	£	£	£
Wages	4,080	34,220	38,300	-
Supervision costs	429	-	429	690
Travelling expenses	1,589	-	1,589	1,374
Rent	-	5,200	5,200	4,334
Sub contracted workers	1,049	780	1,829	5,797
Consultancy publicity and marketing	333	2,473	2,806	435
Rates	408	-	408	667
Insurance	1,614	-	1,614	756
Light and heat	700	-	700	1,598
Repairs and maintenance	265	-	265	47
Printing, postage and stationery	1,769	88	1,857	440
Telephone	804	-	804	543
Computer and internet costs	254	1,219	1,473	2,486
Training costs	112	320	432	-
General expenses	501	991	1,492	69
Subscriptions	176	-	176	211
Depreciation on fixtures, fittings and equipment	182	-	182	243
Grant repayment	<u>400</u>	<u>760</u>	<u>1,160</u>	<u>-</u>
	<u>14,665</u>	<u>46,051</u>	<u>60,716</u>	<u>19,690</u>

**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2007**

5. GOVERNANCE COSTS

	Unrestricted £	Restricted £	2007 £	2006 £
Accountancy fees	611	-	611	587
Overprovision in earlier years	<u>(529)</u>	<u>-</u>	<u>(529)</u>	<u>-</u>
	<u>82</u>	<u>-</u>	<u>82</u>	<u>587</u>

6. TANGIBLE FIXED ASSETS

	Fixtures, Fittings and Equipment £
COST	
At 1st October 2006 and 30th September 2007	<u>2,904</u>
DEPRECIATION	
At 1st October 2006	2,177
Charge for the year	<u>182</u>
At 30th September 2007	<u>2,359</u>
NET BOOK VALUE	
At 30th September 2007	<u>545</u>
At 30th September 2006	<u>727</u>

7. DEBTORS

	2007 £	2006 £
Trade debtors	<u>10,275</u>	<u>329</u>

8. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2007 £	2006 £
Trade creditors	1,445	881
Other loans	1,984	3,809
Accruals	<u>611</u>	<u>1,116</u>
	<u>4,040</u>	<u>5,806</u>

**MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30TH SEPTEMBER 2007**

9. MOVEMENTS IN FUNDS

	At 1st October 2006 £	Incoming resources £	Resources expended £	At 30th September 2007 £
Restricted				
Three Oaks Trust	-	8,000	(7,415)	585
Awards for all	932	-	(932)	-
"I'm an addict" fund	760	-	(760)	-
Lloyds TSB	-	6,500	(6,403)	97
Allen Lane Foundation	-	3,360	(541)	2,819
Tudor Trust	-	<u>30,000</u>	<u>(30,000)</u>	-
	1,602	47,860	(46,051)	3,501
Unrestricted				
General	<u>40</u>	<u>22,856</u>	<u>(14,747)</u>	<u>8,149</u>
Total funds	<u>1,732</u>	<u>70,716</u>	<u>(60,798)</u>	<u>11,650</u>

10. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Restricted £	Unrestricted £	Total £
Analysis of fund balances between the net assets			
Tangible fixed assets	-	545	545
Net current assets/(liabilities)	<u>3,501</u>	<u>7,604</u>	<u>11,105</u>
	<u>3,501</u>	<u>8,149</u>	<u>11,650</u>

**CHARTERED ACCOUNTANT'S REPORT TO THE BOARD OF TRUSTEES
ON THE UNAUDITED FINANCIAL STATEMENTS OF
MANKIND UK LIMITED
(LIMITED BY GUARANTEE)**

In accordance with our terms of engagement and in order to assist you to fulfil your duties under the Companies Act 1985, we have compiled the financial statements of the charitable company (the charity) for the year ended 30th September 2007 on pages 7 to 12 from the accounting records and information and explanations you have given to us.

This report is made to the charity's Board of Trustees, as a body, in accordance with the terms of our engagement. Our work has been undertaken so that we might compile the financial statements that we have been engaged to compile, report to the charity's Board of Trustees that we have done so, and state those matters that we have agreed to state to them in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's Board of Trustees, as a body, for our work or for this report.

We have carried out this engagement in accordance with technical guidance issued by the Institute of Chartered Accountants in England and Wales and have complied with the ethical guidance laid down by the Institute relating to members undertaking the compilation of financial statements.

You have acknowledged on the Balance Sheet as at 30th September 2007 your duty to ensure that the charity has kept proper accounting records and to prepare financial statements that give a true and fair view under the Companies Act 1985. You consider that the company is exempt from the statutory requirement for an audit for the year.

We have not been instructed to carry out an audit of the financial statements. For this reason, we have not verified the accuracy or completeness of the accounting records or information or explanations you have given to us and we do not, therefore, express any opinion on the financial statements.



Clark Brownscombe
Chartered Accountants
33 Cliffe High Street
Lewes
East Sussex
BN7 2AN

Date: 23rd November 2007